



**IBI INTERNATIONAL GROUP CO., LTD.**

**苏州市易必工程技术有限公司**

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H.E Dr. Ismail Hakki Musa  
Ambassador  
Embassy of Republic of Türkiye,  
Beijing

18<sup>th</sup> October , 2024

Excellency,

We take this opportunity to convey our sincere gratitude to you for sparing time and hosting a sumptuous lunch at your residence in Beijing for the members of IBI Group. We were indeed touched by your kindness and hospitality. Please convey our special thanks to your wife as well.

The luncheon meeting also provided a useful opportunity to discuss possible areas of economic cooperation between Türkiye and China and how IBI Group could assist the Embassy and the Turkish companies for their business with China. We thank you for your support, guidance and suggestions in this regard.

Based on our discussions and your guidance, we have identified following areas of cooperation.

**a) Enhancement of Turkish exports to China.**

(Embassy is requested to share list of 1700 products, as mentioned during the meeting, with IBI Group and assist in connecting us with Turkish exporters of these products).

**b) Infrastructure, highways, railways and industrial development**

(Embassy is requested to connect IBI Group with relevant Turkish companies for discussing their specific needs)



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**c) Supply of essential materials, chemicals and equipment from China to Türkiye.**

(IBI Group has a vast experience in supply chain and outsourcing. We could provide competitive and reliable solutions to meet the needs of Turkish public and private sectors. Embassy is requested to connect IBI Group with relevant public sector organizations and private companies to participate in their public tenders).

**d) Meetings with Turkish companies that will participate in Shanghai Import Expo in November.**

(Request Embassy/Consulate General's facilitation for arranging these meetings.

Excellency, we would also like to reiterate our invitation to you to visit our head office in Suzhou along with your Embassy team. We would provide full local hospitality with arrangements for meetings with local companies and as well as field visits. We would appreciate if your office could provide a possible timeframe of your visit to enable us to draw a suggested visit program for your consideration.

Best regards,

Mr. Ibrahim Munir  
Chairman

Ms Hannah Chen  
Vice Chairperson

Amb ® Moin ul Haque  
Advisor